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**Touchmark Retirement Living Communities**

Making early retirement look Really good!

**DataTel Communications**

A Force to be Reckoned with.

We are blessed by Great customers. We are thankful on so many levels and sharing our good fortune is a joy

“White or Dark Side meat?”

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On December 17th, DataTel is hosting a special advanced screening of *Star Wars – the Force Awakens*. Tickets for the event were announced on our e-mail newsletter account and they were eaten up faster than Jabba the Hutt after a fast. We are really excited for the event and (clearly) if you are not on our e-mail newsletter and event list, it would behoove you to do so. Just go to our website (www.datatelco.com) and sign up. We only send out one or two communications a month, so don’t worry. We won’t overwhelm your mailbox like an Imperial Cruiser. We love this stuff. We want you to join us for the fun in future events.

**Know your Compassionate DataTel-ers (Part One)**

DataTel employees contribute to Shoebox Ministry which provides local Canyon County schools hand-wrapped gifts. Every student at the school will receive a box before Christmas. Kathy Richardson, the better ¾ of DataTel’s Vice President Rod, brought this project into the office, and it has become one of our annual traditions. Employees of DataTel donated funds and a number of our folks lent a hand to pack and gift wrap the shoeboxes.

DataTel loves supporting our local communities and this is but one of the many things we do in the spirit of sharing our good fortune and grace. We’re thankful to our customers, our mentors, and all who share this path.

(L to R) Renee Smith, Lori Lyman, Tommie Sullivan, Valkyrie Domenick, Ronnie Little, a Stack of Gifts, Tracy Penrod, and Terry Martin. (Not pictured - Sara Schmidt, Tami Conley and Eleanor Roosevelt)
Does your Know-it-All cousin know this...

In the next 20 years, the growth within the 45 to 65 age group will be 1%.

The growth within the 65 and over age group will be 75%.

The average length of life after average retirement (62 years)

Men 14 Years

Women 19 Years

Forever Spry

Friends and Clients  Touchmark is a premier retirement living group in the United States and Canada and one of Oregon’s largest privately held companies. Their handsome Meridian, ID campus is but one of the many locations that DataTel is the trusted provider of communication systems and services. Mr. Rich Steigleman, a man who has worn many hats for Touchmark, is currently in low voltage (phones and the like) support and will soon be participating in the construction of Touchmark’s new campus in Prescott, AZ, opening in 2017.

“Besides great architecture, great landscaping, magnificent spaces and life enrichment programs, we have a “best friends” approach. Our client’s best interest is always in the forefront. DataTel is that way too.” What Rich means is that even though a solution may not generate our best profit, we still make sure it’s part of the discussion.

“DataTel gave us real options. You didn’t push for the quick hit (sale) thing.” We first worked with Rich when the Meridian, ID campus was expanding. We proposed a new system, but engineered a very “out of the box” solution to re-route phone lines and re-purposed hardware to save Touchmark money. Later, this integrity was rewarded when a flood took out the phone system at the Vancouver, WA campus and Rich recalled how DataTel worked, communicated, and responded in the past. So he reached out to us in this emergency:

(click on this link)  http://www.datatelco.com/datatel-times-march-2014/

Mr. Steigleman (the fellow pictured on the left at the scene of his hole-in-one) is very aware of the scope of complex systems as he’s done it all. Rich has disciplines in manufacturing, maintenance, and design. He was part of the design team for the Bend, OR campus. Rich is also very forthright, so we are extra pleased to hear; “You sit at the top tier of vendors. You stay connected. You support us and your team works very well with all of the stakeholders in the process.”

Rich moved from Vancouver, WA to Bend, OR with his wife Tina and their son Stephen. Rich built a gorgeous home on 10 acres outside of town. As for fun, “I like to golf, fish, tinker around - I’m basically a family guy.” Touchmark extends the same family-sense with their clients and employees. “Our work is always based on making people successful.”

“We really lean on you and you do not let us down.” Is there higher praise for a vendor and partner? Nope. There is not.

Know your Compassionate DataTel-ers (Part Two)

Every year, DataTel participates in the Boise Rescue Mission Turkey Drive. Employee’s contributions and extra generosity from Tom Gohlke and organization from Renee Smith resulted in a fantastic outcome. The owners of DataTel always step-up in a huge way— the result – 106 turkeys provided to the Rescue Mission for the holidays.

Happy Thanksgiving to Everyone from your friends at DataTel